



U.S. Dairy
Export Council

Ingredients | Products | Global Markets



U.S. Dairy Export Data: Jan 2021



Table of Contents

- I. [Summary](#)
- II. [Total Milk Solids](#)
- III. [NFDM/SMP](#)
- IV. [Whey Products](#)
- V. [Cheese](#)
- VI. [Lactose](#)



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Export Council.

Ingredients | Products | Global Markets



Summary



Last Three Months Performance: Nov '20 – Jan '21

Category	2018/2019	2019/2020	2020/2021	Nov '20 – Jan '21 % Change	Nov '20 – Jan '21 Vol Change	Unit
Total Export Value	\$1,299.9	\$1,615.4	\$1,523.7	-5.7%	-\$91.7	Million \$
Total Milk Solids	416,116	497,844	486,827	-2.2%	-11,017	MT
SMP/NFDM	147,729	205,862	183,882	-10.7%	-21,980	MT
Dry Whey Products	110,537	119,985	147,322	22.8%	27,337	MT
<i>Whey (0404.10)</i>	<i>99,015</i>	<i>105,009</i>	<i>131,999</i>	<i>25.7%</i>	<i>26,990</i>	<i>MT</i>
<i>WPC80+</i>	<i>11,522</i>	<i>14,976</i>	<i>15,323</i>	<i>2.3%</i>	<i>346</i>	<i>MT</i>
Cheese	82,453	82,550	75,018	-9.1%	-7,532	MT
Lactose	81,987	95,221	80,430	-15.5%	-14,791	MT
WMP	7,910	11,095	9,157	-17.5%	-1,938	MT
Butterfat	8,671	5,042	8,531	69.2%	3,489	MT
MPC	7,951	9,066	8,414	-7.2%	-652	MT
Infant Formula	8,911	7,869	6,741	-14.3%	-1,128	MT
Evap/Cond Milk	4,599	4,179	2,861	-31.5%	-1,318	MT
Casein	651	703	803	14.3%	100	MT
Fluid Milk/Cream	28,502	29,434	30,198	2.6%	764	000 L

Month Of Performance: January

Category	2019	2020	2021	'20-'21 % Change	'20-'21 Vol Change	Unit
Total Export Value	\$430.0	\$554.8	\$505.5	-8.9%	-\$49.4	Million \$
Total Milk Solids	136,975	169,850	160,887	-5.3%	-8,964	MT
SMP/NFDM	49,619	69,550	62,868	-9.6%	-6,682	MT
Dry Whey Products	34,679	41,138	47,348	15.1%	6,210	MT
<i>Whey (0404.10)</i>	30,853	36,274	42,302	16.6%	6,028	MT
<i>WPC80+</i>	3,826	4,864	5,045	3.7%	182	MT
Cheese	27,671	27,994	25,232	-9.9%	-2,762	MT
Lactose	28,974	33,486	26,134	-22.0%	-7,352	MT
WMP	2,152	1,978	2,252	13.9%	275	MT
Butterfat	2,292	1,772	3,198	80.5%	1,427	MT
MPC	2,086	3,143	2,968	-5.6%	-175	MT
Infant Formula	3,153	2,931	2,240	-23.6%	-691	MT
Evap/Cond Milk	987	1,060	814	-23.2%	-246	MT
Casein	223	184	168	-8.6%	-16	MT
Fluid Milk/Cream	9,456	8,935	10,960	22.7%	2,024	000 L



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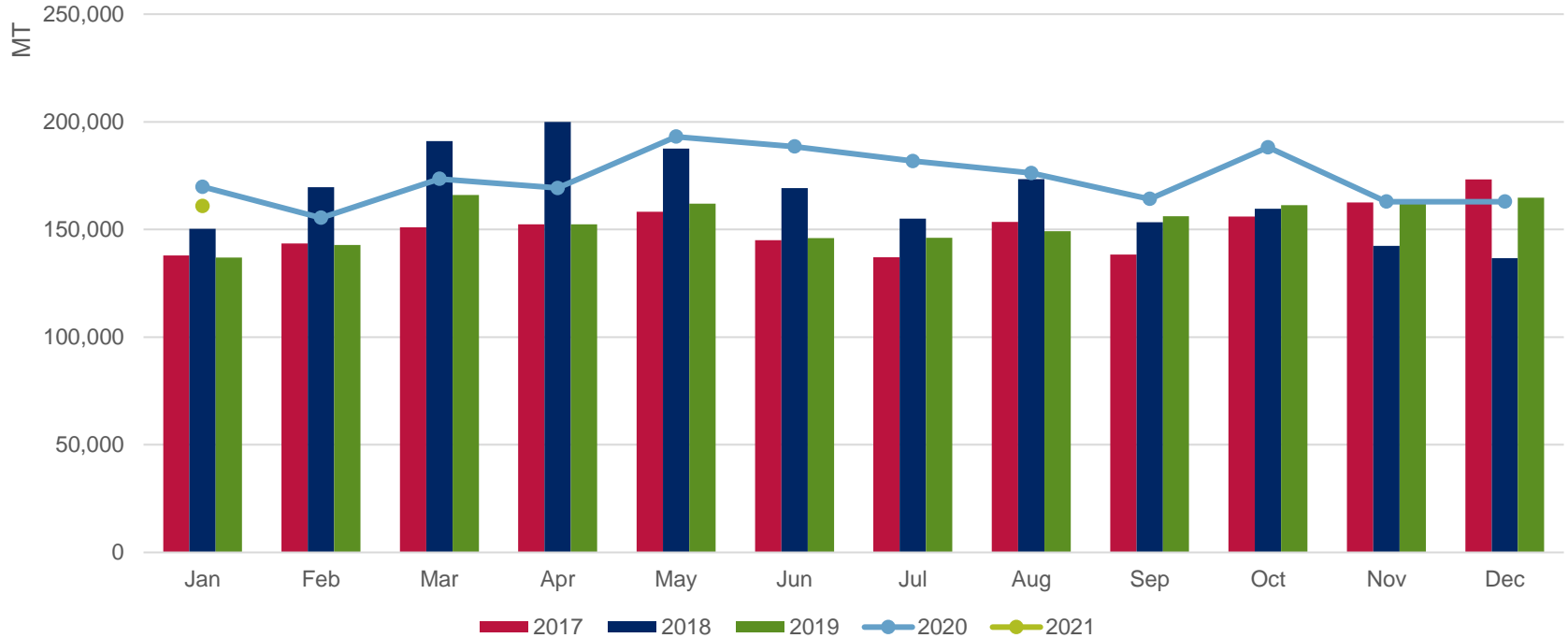


Total Milk Solids



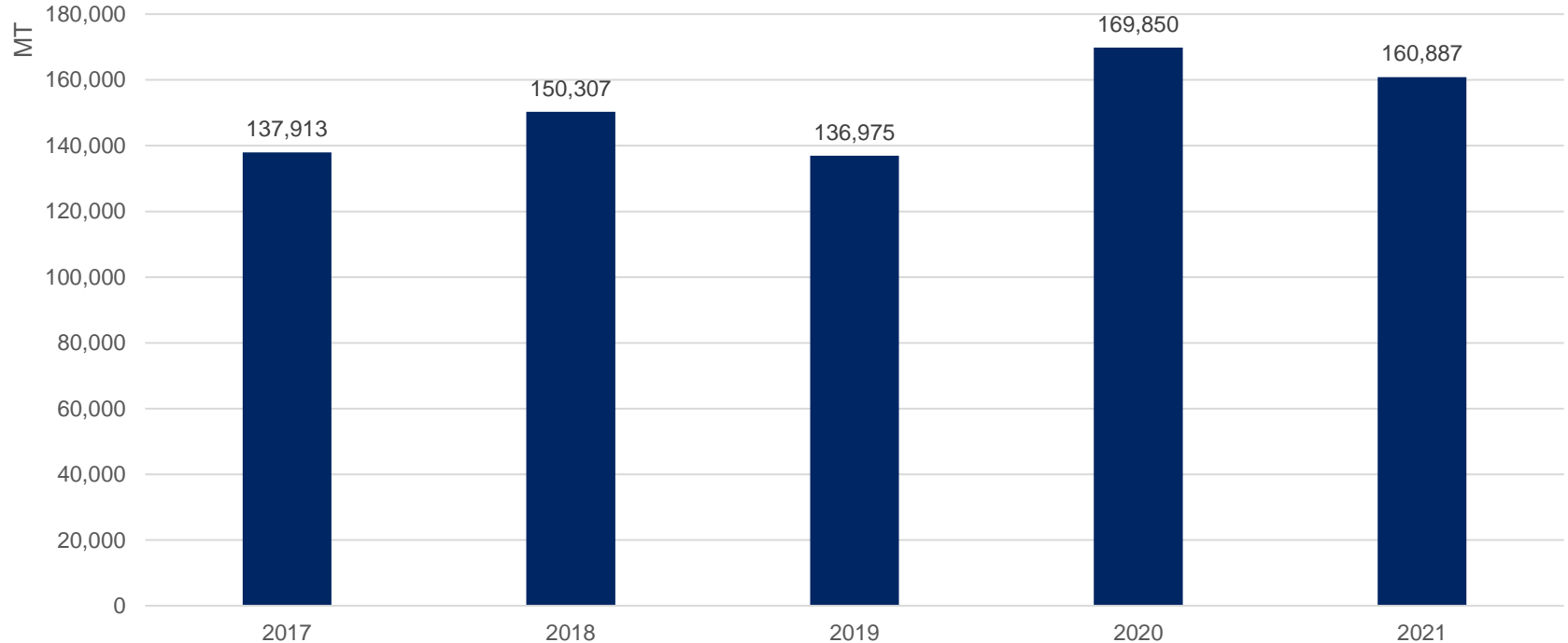
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World



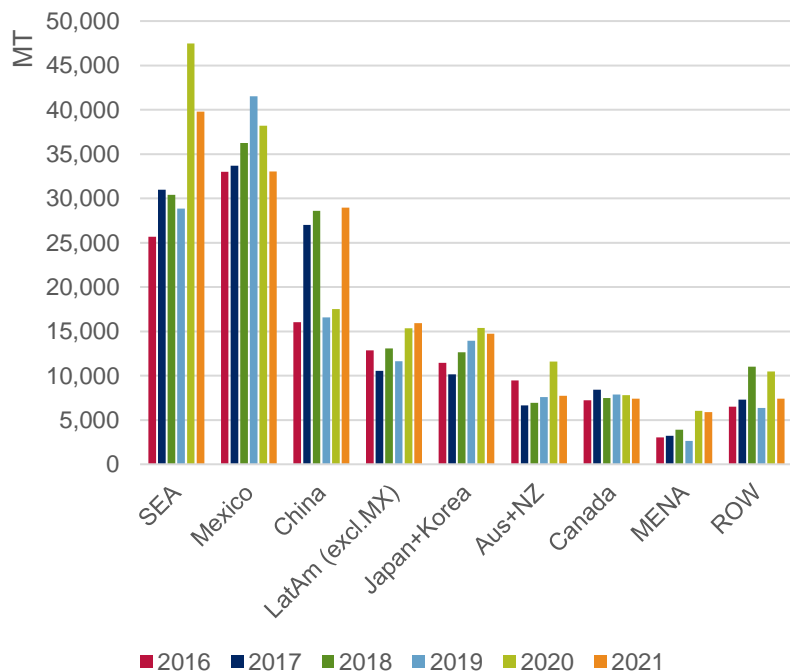
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids: Last Three Months				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		28%	22%	10%
Volume		109,351	107,835	90,713
YOY Change		-18,940	-7,182	36,350
YOY % Change		-15%	-6%	67%

Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		28%	22%	10%
Volume		39,798	33,055	28,963
YOY Change		-7,683	-5,158	11,432
YOY % Change		-16%	-13%	65%



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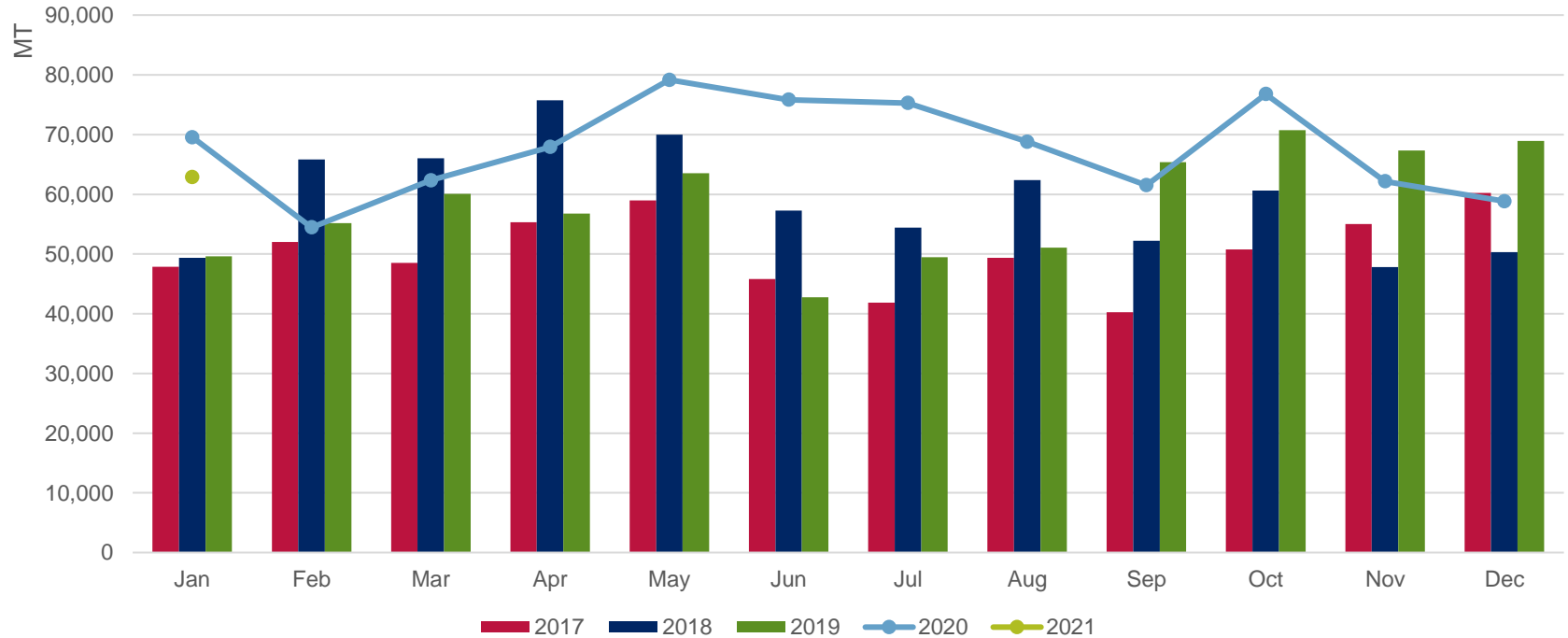


NFDM/SMP



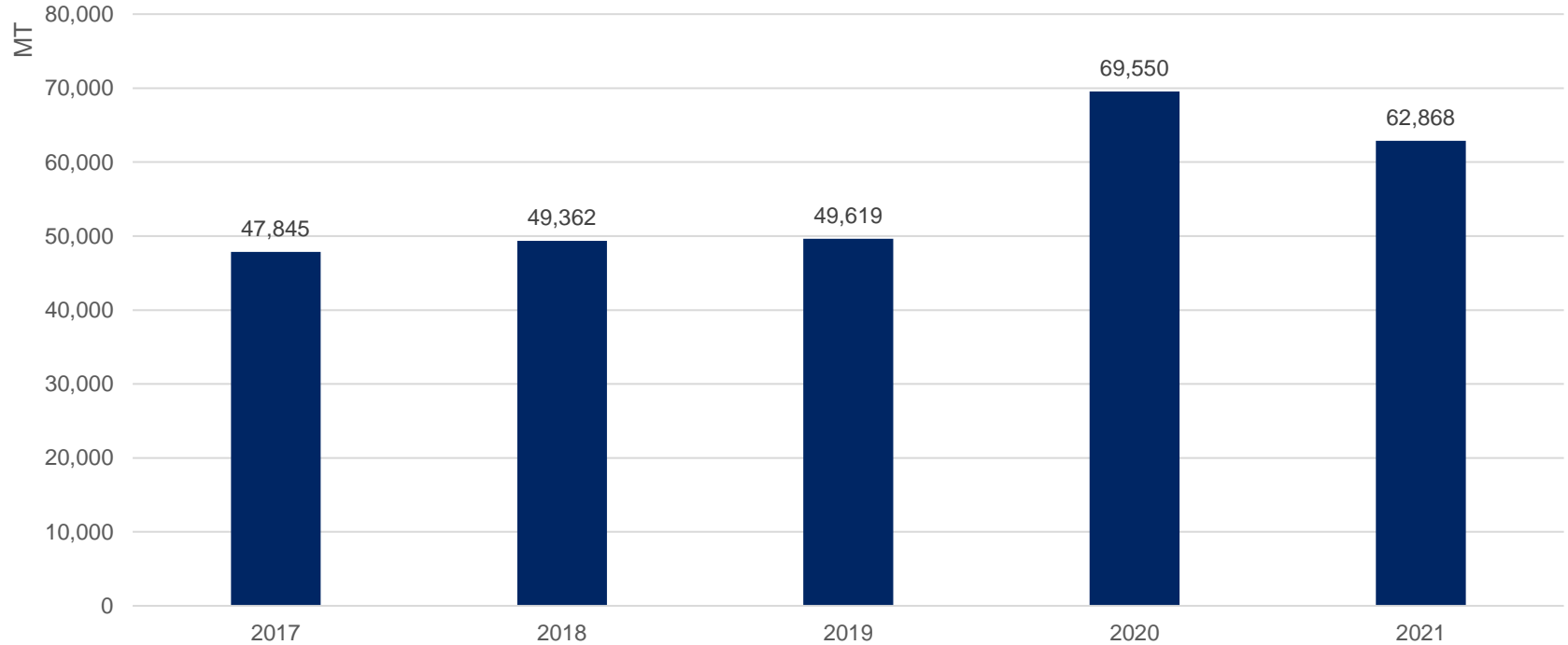
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World



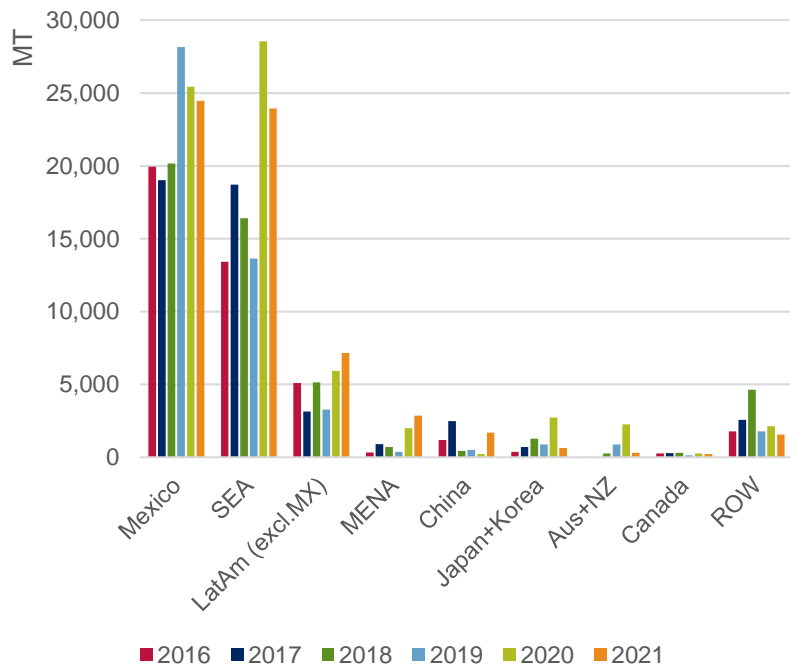
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



Total NFDMS/SMP Exports

U.S. SMP/NFDM Exports: World YTD



SMP/NFDM: Last Three Months				
		1	2	3
Top Markets	World	Mexico	SEA	LatAm (excl.MX)
% of Total Exports		37%	41%	9%
Volume	183,882	74,743	61,468	20,521
YOY Change	-21,980	3,326	-16,255	-771
YOY % Change	-11%	5%	-21%	-4%

SMP/NFDM: Month Of				
		1	2	3
Top Markets	World	Mexico	SEA	LatAm (excl.MX)
% of Total Exports		37%	41%	9%
Volume	62,868	24,482	23,955	7,164
YOY Change	-6,682	-965	-4,611	1,235
YOY % Change	-10%	-4%	-16%	21%



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

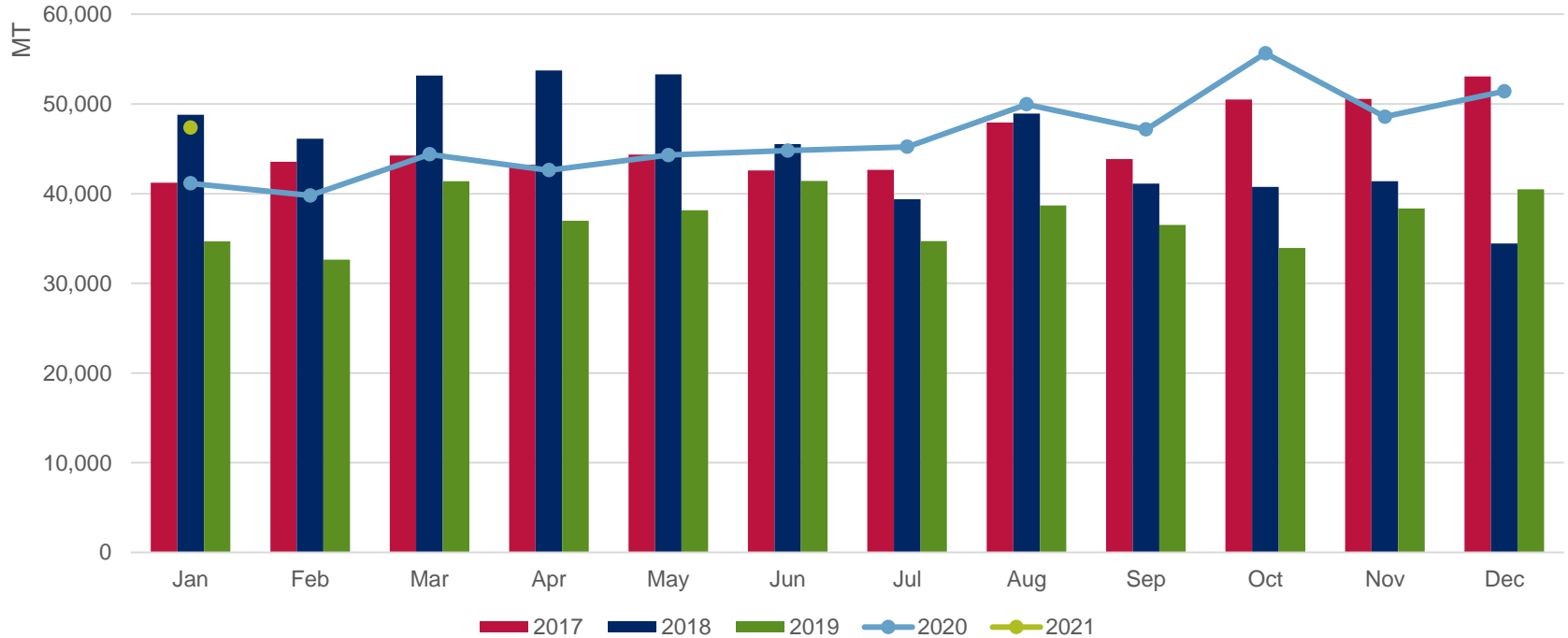


Whey Products



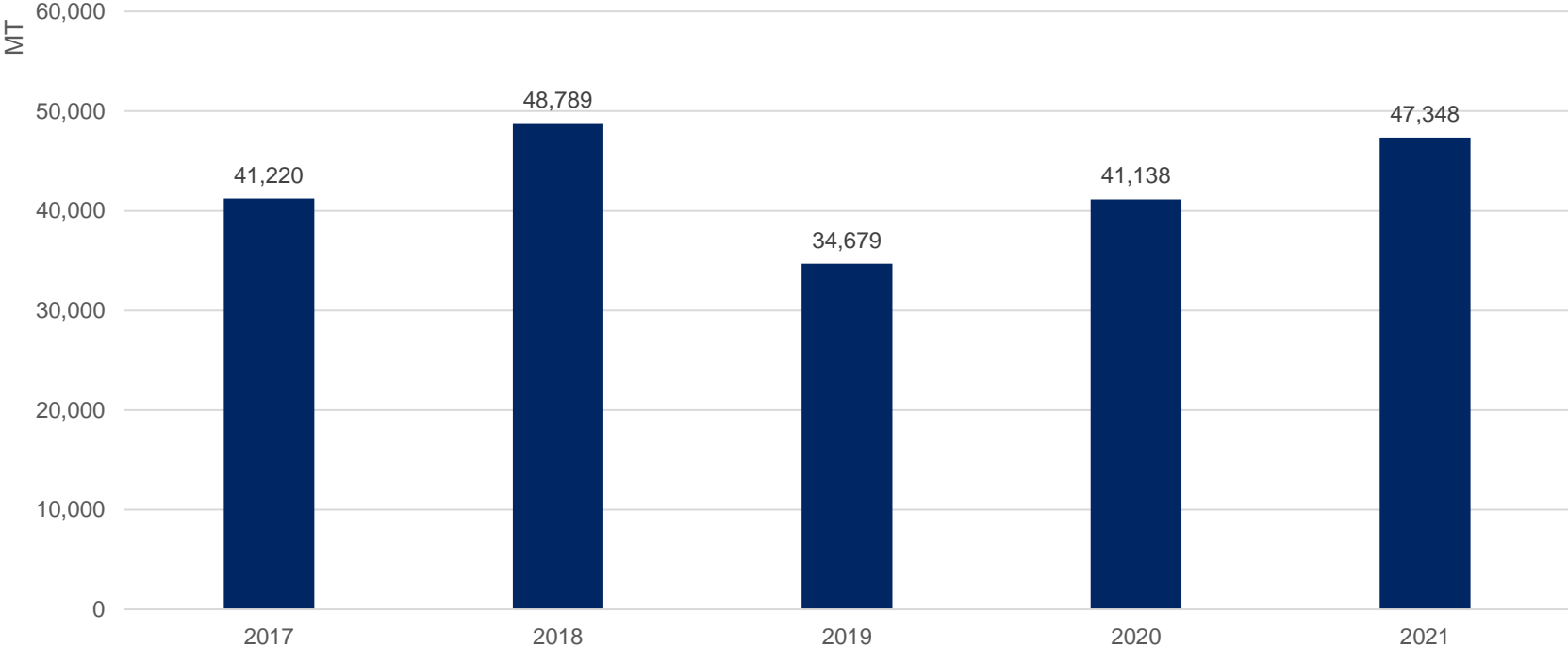
Total Whey Products Exports

U.S. Dry Whey Products Exports: World



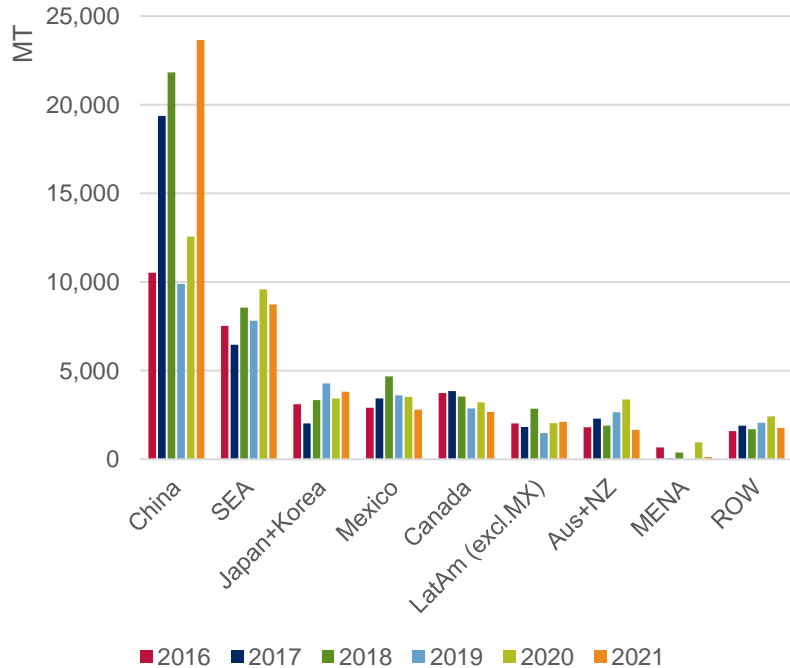
Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Dry Whey Products: Last Three Months				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		31%	23%	8%
Volume	147,322	70,736	27,263	9,389
YOY Change	27,337	37,140	-496	-3,881
YOY % Change	23%	111%	-2%	-29%

Dry Whey Products: Month Of				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		31%	23%	8%
Volume	47,348	23,659	8,741	3,805
YOY Change	6,210	11,088	-850	369
YOY % Change	15%	88%	-9%	11%



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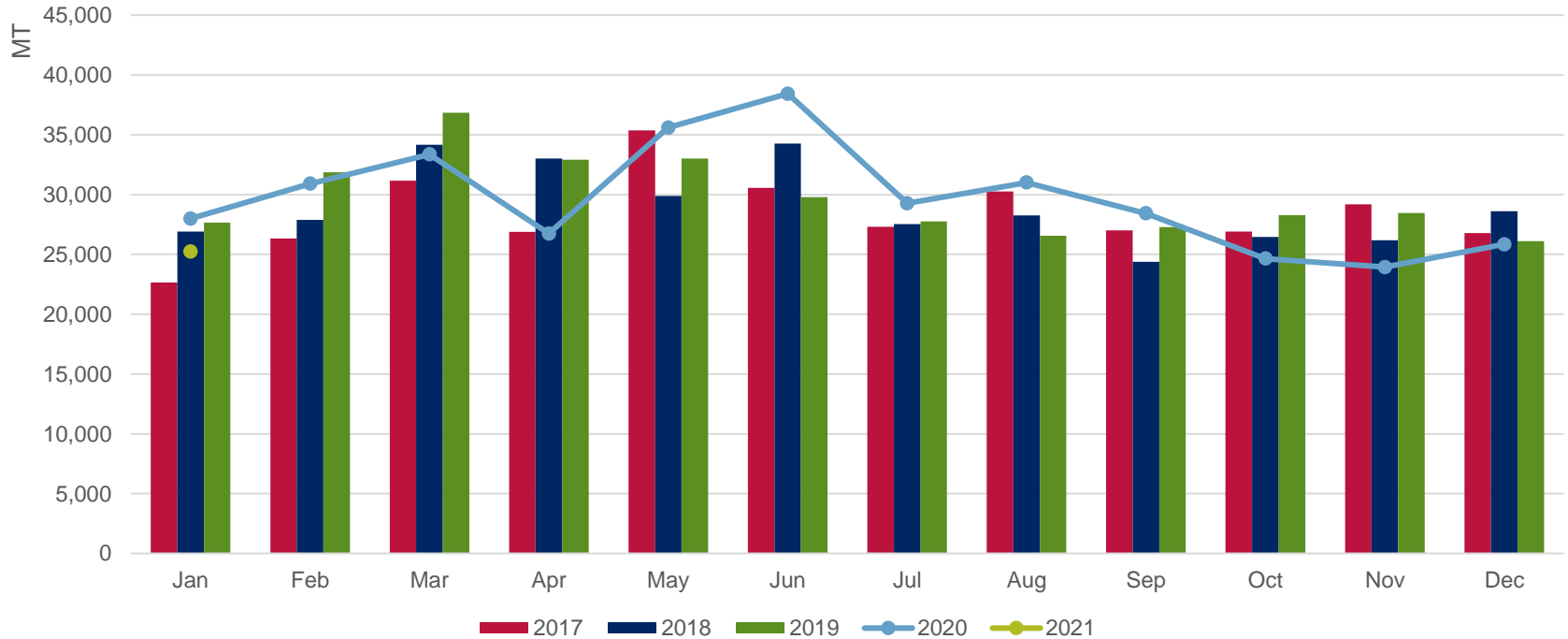


Cheese



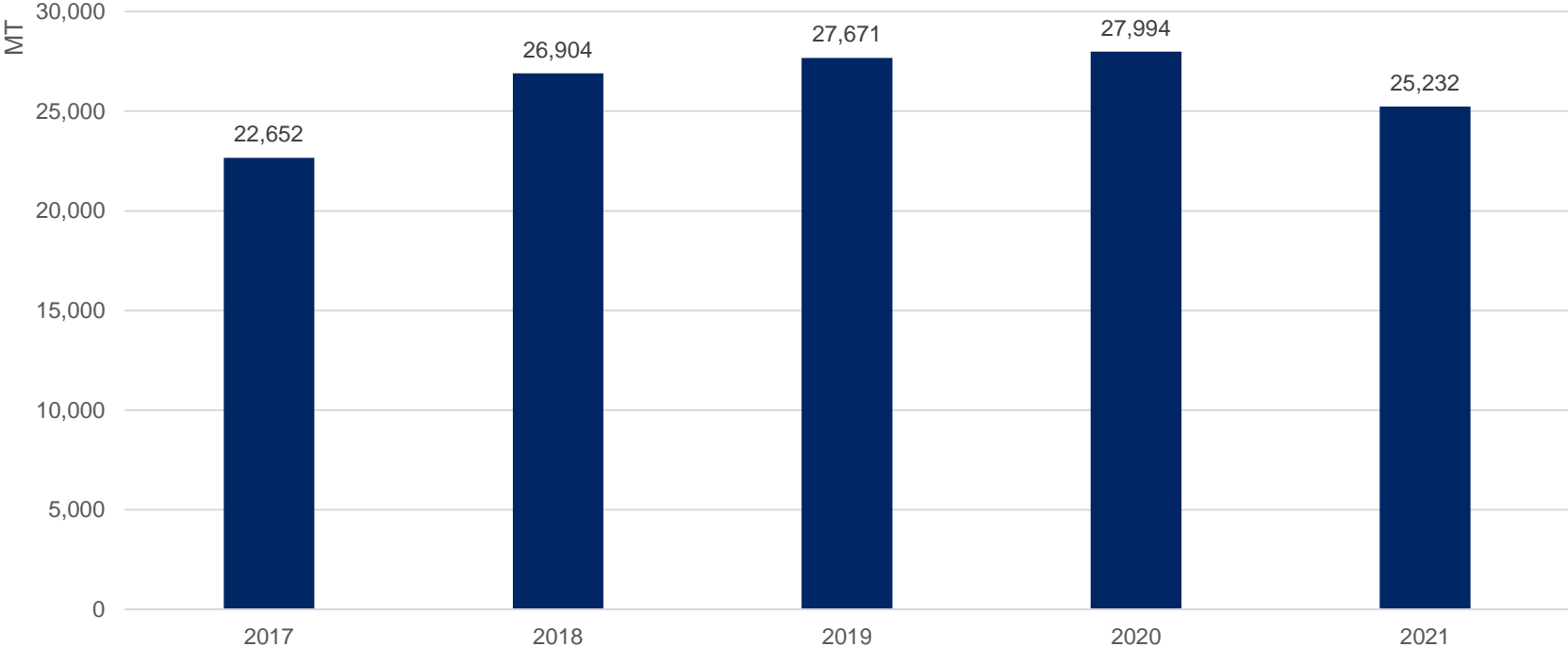
Total Cheese Exports

U.S. Cheese Exports: World



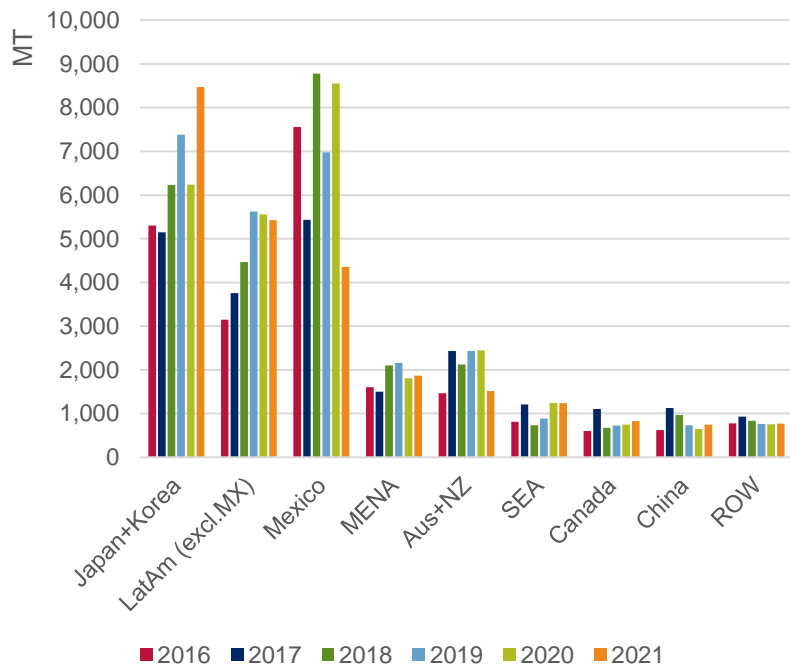
Total Cheese Exports

U.S. Cheese Exports: World YTD



Total Cheese Exports

U.S. Cheese Exports: World YTD



Cheese: Last Three Months				
		1	2	3
Top Markets	World	Japan+Korea	LatAm (excl.MX)	Mexico
% of Total Exports		22%	20%	31%
Volume	75,018	17,172	12,917	11,007
YOY Change	-7,532	-9,405	1,799	375
YOY % Change	-9%	-35%	16%	4%

Cheese: Month Of				
		1	2	3
Top Markets	World	Japan+Korea	LatAm (excl.MX)	Mexico
% of Total Exports		22%	20%	31%
Volume	25,232	8,471	5,428	4,358
YOY Change	-2,762	2,234	-129	-4,192
YOY % Change	-10%	36%	-2%	-49%



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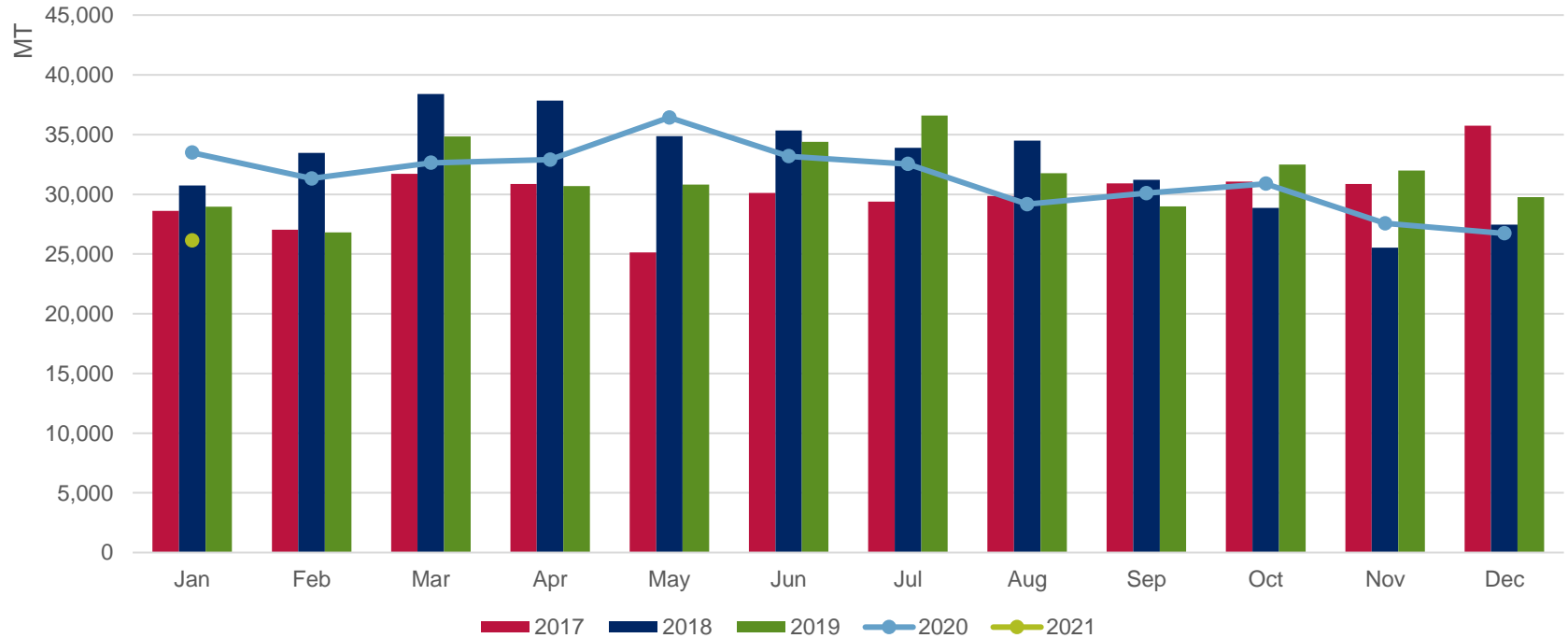


Lactose



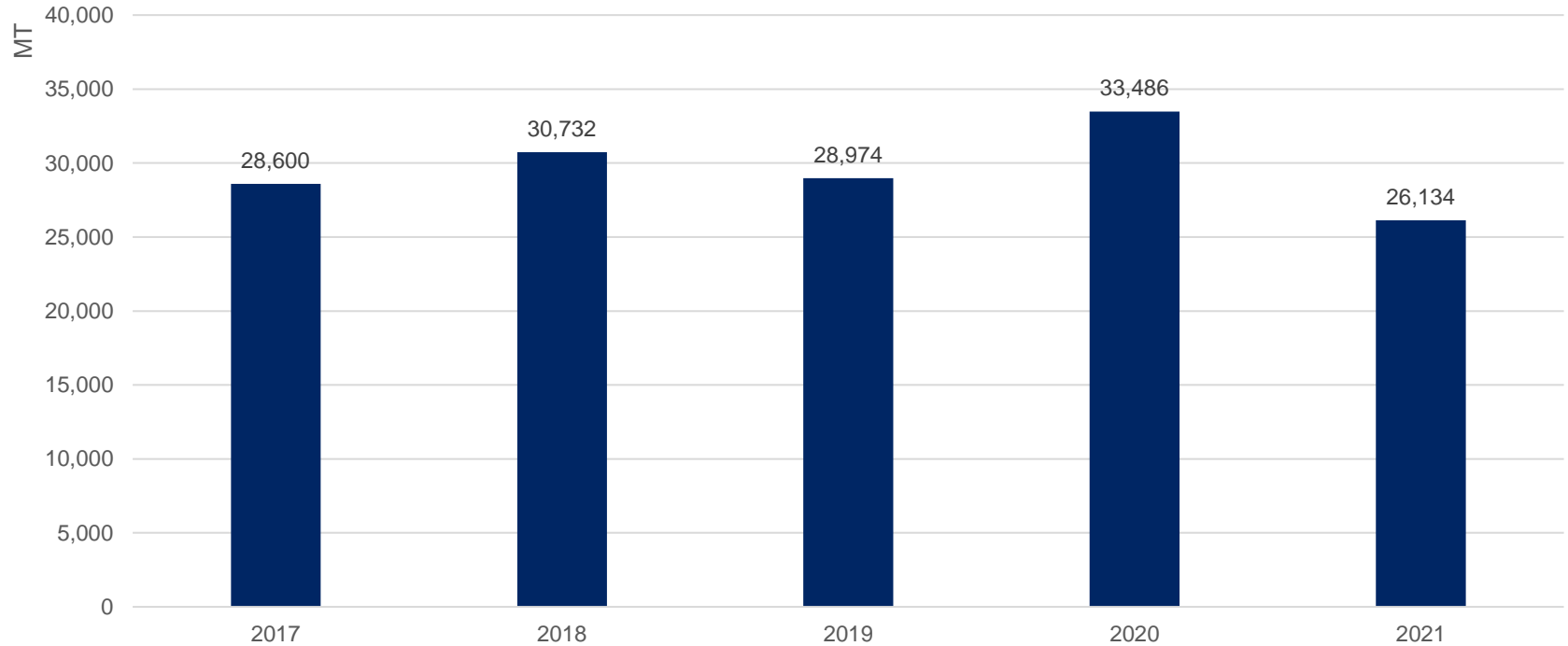
Total Lactose Exports

U.S. Lactose Exports: World



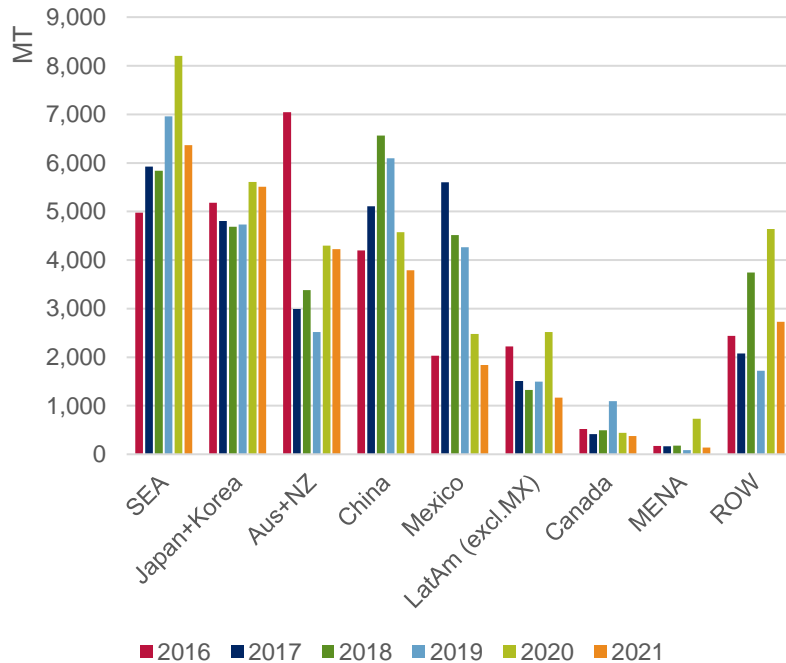
Total Lactose Exports

U.S. Lactose Exports: World YTD



Total Lactose Exports

U.S. Lactose Exports: World YTD



Lactose: Last Three Months				
		1	2	3
Top Markets	World	SEA	Japan+Korea	Aus+NZ
% of Total Exports		25%	17%	13%
Volume		18,292	14,481	12,419
YOY Change		-2,791	-24	-206
YOY % Change		-13%	0%	-2%

Lactose: Month Of				
		1	2	3
Top Markets	World	SEA	Japan+Korea	Aus+NZ
% of Total Exports		25%	17%	13%
Volume		6,364	5,509	4,224
YOY Change		-1,842	-101	-72
YOY % Change		-22%	-2%	-2%